

# TEAM BEACHBODY® SUCCESS CLUB S.S. BEACHBODY CHALLENGE 2015 OFFICIAL RULES

SPONSORED BY: BEACHBODY, LLC

1. Challenge Description: Team Beachbody invites all Qualified Coaches to earn Success Club Points and achieve Success Club 5 or 10 Qualifications to receive rewards towards the Team Beachbody Success Club Trip – S.S. Beachbody 2016 ("Cruise")! These official rules ("Official Rules") govern this Challenge (defined below).

For information on how to earn Success Club Points and achieve Success Club 5 or 10 Qualifications, please see the Team Beachbody Success Club Points Challenge Official Rules ("Success Club Rules") available through the Coach Online Office on <a href="https://www.TeamBeachbody.com">www.TeamBeachbody.com</a>

The Cruise is tentatively scheduled to take place on or around March 12<sup>th</sup>, 2016 through March 17<sup>th</sup>, 2016 onboard the **Royal Caribbean "Oasis of the Seas" Cruise Ship** ("**Ship**"). The Ship will depart from Fort Lauderdale, Florida and visit Labadee, Haiti and Falmouth, Jamaica before returning to Fort Lauderdale, Florida (the Ship, locations and schedule are subject to change).

<u>Staterooom Information</u>: You can register for any of the staterooms below and earn credits towards the cost of those staterooms. Please see Section 5 for full registration information. <u>IMPORTANT</u>: in order to be eligible to receive and use any credits toward the Cruise, you must register for your stateroom before all staterooms are sold out!

<u>Stateroom</u>	<u>Price</u>	Total Cost
Interior Stateroom	\$1,150 + \$300 nonrefundable deposit	\$1,450
Boardwalk/Central Park View	\$1,400 + \$300 nonrefundable deposit	\$1,700
Ocean View Stateroom (porthole)	\$1,400 + \$300 nonrefundable deposit	\$1,700
Family Interior Stateroom	\$1,450 + \$300 nonrefundable deposit	\$1,750
Boardwalk/Central Park View with Balcony	\$1,550 + \$300 nonrefundable deposit	\$1,850
Family Ocean View (porthole)	\$1,700 + \$300 nonrefundable deposit	\$2,000
Ocean View Balcony Stateroom	\$1,750 + \$300 nonrefundable deposit	\$2,050
Family Ocean View with Balcony	\$2,150 + \$300 nonrefundable deposit	\$2,450
Junior Suite	\$2,650 + \$300 nonrefundable deposit	\$2,950
Grand Suite	\$3,150 + \$300 nonrefundable deposit	\$3,450
Crown Loft Suite	\$5,000 + \$300 nonrefundable deposit	\$5,300

2. Challenge Period: The Team Beachbody Success Club S.S. Beachbody Challenge 2015 ("Challenge") begins on January 1, 2015 at 12:00 AM Eastern Time ("ET"), and ends on December 31, 2015 at 11:59 PM ET ("Challenge Period"). The Challenge Period has twelve (12) separate qualification periods – each calendar month of 2015 is a separate qualification period beginning on the first day of the calendar month at 12:00 AM ET and ending on the last day of that calendar month at 11:59 PM ET (each,

- a "Qualification Period"). Beachbody, LLC's ("Team Beachbody") computer is the official time-keeping device for the Challenge Period and Qualification Periods.
- 3. Coach Eligibility: To participate in the Challenge and qualify to win a reward, you must be a Team Beachbody Coach, current with all Coach Business Service Fees, in good standing, and in compliance with the Independent Team Beachbody Coach Policies and Procedures at all times during the Challenge Period, at the time any reward is awarded, and at the time of the Cruise (collectively, a "Qualified Coach").

### **How To Earn Qualifications Towards the Cruise**

**4. Cruise Qualifications and Rewards:** Subject to the terms, conditions and limitations herein, and verification by Team Beachbody, Team Beachbody is offering you the opportunity to qualify to earn the rewards and credits below that you may then apply towards the cost of attending the Cruise. Team Beachbody may in its discretion offer incentives or promotions during the Challenge Period that may increase the number of Success Club Points you earn.

**Special Notice Regarding Limited Stateroom Inventory**: The number of staterooms onboard the Ship is limited and subject to availability on a first-come, first-serve basis. If no staterooms are available at the time you qualify for any rewards or credits, then you will not receive those rewards or credits. Register early to ensure your attendance before stateroom inventory runs out.

- (a) Earn "Cruise Dollars": You can earn Five (5) "Cruise Dollars" for each Success Club Point that you earn during a Qualification Period. Cruise Dollars may be used as a credit against the cost of the stateroom for which you initially registered. For example, if you earn Four (4) Success Club Points in January 2015, you will earn Twenty (20) Cruise Dollars which may be used as a \$20 credit on the price of your stateroom (4 Success Club Points x 5 Cruise Dollars = 20 Cruise Dollars). The maximum number of Cruise Dollars you can earn towards the Cruise is 1,150 Cruise Dollars (regardless of the number of Success Club Points you earn). Success Club Points will be calculated quarterly to determine the number of Cruise Dollars earned.
- (i) Success Club Bonus Cruise Dollar Opportunity: If you qualify for Success Club 5 or 10 Qualifications in any Qualification Period, you can earn Ten (10) Cruise Dollars for each Success Club Point that you earn during that same Qualification Period. For example, if you qualify for Success Club 5 Qualifications in March 2015 and you earn Seven (7) Success Club Points in March 2015, you will earn Seventy (70) Cruise Dollars which may be used as a \$70 credit off the price of your stateroom (7 Success Club Points x 10 Cruise Dollars = 70 Cruise Dollars).
  - Limitations: Cruise Dollars may only be used as a credit against the cost of the stateroom for which you initially registered. Cruise Dollars are not valid towards your second stateroom (if you purchased one). You may not use Cruise Dollars towards the \$300 nonrefundable deposit amount, the cost for additional passengers/quests, upgrading your stateroom or any charges or other expenses that you incur onboard the Ship or in connection with the Cruise. Cruise Dollars have no cash or other monetary value. Unused Cruise Dollars become null and void, and may not later be used or redeemed in any manner. Cruise Dollars may not be used towards any other promotion, reward, incentive, contest or other offer (unless expressly stated otherwise by Team Beachbody in writing). Cruise Dollars may only be used by the Qualified Coach who earned the Cruise Dollars and only on the stateroom for which such Qualified Coach has registered. For clarity, spouses or significant others who may each separately qualify for Cruise Dollars under separate Coach Business Centers may not aggregate their Cruise Dollars towards credits on one (1) room (example: Coach A must use his/her Cruise Dollars towards credits on his/her stateroom, and Coach B must use his/her Cruise Dollars towards credits on his/her stateroom; Coach A and Coach B may not combine their Cruise Dollars). Cruise Dollars may not be transferred, gifted or sold to any other person. Cruise Dollars for which you received a credit may not be used again.

See Section 5 (Quarterly Payment Plan) below for full details and for how, if earned, your Cruise Dollars will be applied.

- **(b) Earn "Onboard Credits":** You can earn "Onboard Credits" to help offset the cost of your stateroom, pay for stateroom upgrades and/or pay for charges or other expenses which are applied to your stateroom bill. Here's how:
  - (i) \$600 Onboard Credit: You can earn a \$600 Onboard Credit by:
- (1) Earning at least Success Club 5 Qualifications in all twelve (12) Qualification Periods during the Challenge Period; and
- (2) Enrolling twelve (12) new Personally Sponsored Coaches during the Challenge Period who each have a Home-Direct order totaling a minimum of ninety (90) PV within thirty-one (31) days of their enrollment as a Coach.
  - (ii) \$1,000 Onboard Credit: You can earn a \$1,000 Onboard Credit by:
- (1) Earning Success Club 10 Qualifications in all twelve (12) Qualification Periods during the Challenge Period; and
- (2) Enrolling twelve (12) new Personally Sponsored Coaches during the Challenge Period who each have a Home-Direct order totaling a minimum of ninety (90) PV within thirty-one (31) days of their enrollment as a Coach.
  - <u>How Onboard Credits Are Applied</u>: If you earn Onboard Credits, they will be credited to you in two (2) steps.
    - First, Team Beachbody will reimburse you for any amounts you paid towards your stateroom. The reimbursement will be made to your commission check in or around February 2016.
    - Second, if you have any Onboard Credits remaining after being reimbursed for your stateroom, those amounts will be automatically applied towards any expenses you incur onboard the Ship which are applied to your stateroom bill.
      - For example, if you earned \$600 in Onboard Credits, and you paid \$200 towards your stateroom (after accounting for any Cruise Dollars), then you will be reimbursed \$200 through your commission check. The remaining \$400 will be automatically applied towards any expenses you incur onboard the ship which are applied to your stateroom bill.
  - Limitations: Onboard Credits may only be used to reimburse you for amounts you paid towards your stateroom, towards any expenses you incur onboard the Ship which are applied to your stateroom bill, and/or towards the cost of upgrading your stateroom (for example, paying the difference in price if you upgrade from an interior stateroom to a boardwalk stateroom). Onboard Credits may not be used in any other manner, such as towards expenses which are not applied to your stateroom bill (for example, cash or purchases made with your personal credit card before, during or after the Cruise), towards the \$300 nonrefundable deposit, or towards the cost of additional passengers/quests. Onboard Credits have no cash or other monetary value. Unused Onboard Credits become null and void, and may not later be used or redeemed in any manner. Onboard Credits may not be used towards any other promotion, reward, incentive, contest or other offer (unless expressly stated otherwise by Team Beachbody in writing). Onboard Credits may only be used by the Qualified Coach who earned them and applied towards upgrades or against expenses on the stateroom on which such Qualified Coach is registered. For clarity, spouses or significant others who may each separately qualify for Onboard Credits under separate Coach Business Centers may not aggregate their Onboard Credits towards upgrades or expenses on one (1) room (example: Coach A must use his/her Onboard Credits towards upgrades/expenses on his/her stateroom, and Coach B must use his/her Onboard Credits towards upgrades/expenses on his/her stateroom; Coach A and Coach B may not combine their

Onboard Credits). Onboard Credits may not be transferred, gifted or sold to any other person. Onboard Credits for which you received a credit may not be used again.

- **(c) Elite Coach Reward:** Qualified Coaches who are deemed a "2015 Elite Coach" (as defined in the Team Beachbody Compensation Plan) and who are registered for the Cruise will receive a \$1,500 Elite Onboard Credit Bonus ("**Elite Onboard Credit**").
  - <u>How the Elite Onboard Credit is Applied</u>: If you earn the Elite Onboard Credit, it will be credited to you in two (2) steps.
    - First, Team Beachbody will reimburse you for any amounts you paid towards your stateroom. The reimbursement will be made to your commission check in or around February 2016.
    - Second, if you have any Elite Onboard Credit amounts remaining after being reimbursed for your stateroom, those amounts will be automatically applied towards any expenses you incur onboard the Ship which are applied to your stateroom bill.
      - For example, if you earned the \$1,500 Elite Onboard Credit, and you paid \$500 towards your stateroom (after accounting for any Cruise Dollars), then you will be reimbursed \$500 through your commission check. The remaining \$1,000 will be automatically applied towards any expenses you incur onboard the ship which are applied to your stateroom bill.
  - Limitations: The Elite Onboard Credit may only be used to reimburse you for amounts you paid towards your stateroom, towards any expenses you incur onboard the Ship which are applied to your stateroom bill, and/or towards the cost of upgrading your stateroom (for example, paying the difference in price if you upgrade from an interior stateroom to a boardwalk stateroom). The Elite Onboard Credit may not be used in any other manner, such as towards expenses which are not applied to your stateroom bill (for example, cash or purchases made with your personal credit card before, during or after the Cruise), towards the \$300 nonrefundable deposit, or towards the cost of additional passengers/guests. The Elite Onboard Credit has no cash or other monetary value. Unused Elite Onboard Credit amounts become null and void, and may not later be used or redeemed in any manner. The Elite Onboard Credit may not be used towards any other promotion, reward, incentive, contest or other offer (unless expressly stated otherwise by Team Beachbody in writing). The Elite Onboard Credit may only be used by the Qualified Coach who earned it and applied towards upgrades or against expenses on the stateroom on which such Qualified Coach is registered. For clarity, spouses or significant others who may each separately qualify for the Elite Onboard Credit under separate Coach Business Centers may not aggregate their Elite Onboard Credit towards upgrades or expenses on one (1) room (example: Coach A must use his/her Elite Onboard Credit towards upgrades/expenses on his/her stateroom, and Coach B must use his/her Elite Onboard Credit towards upgrades/expenses on his/her stateroom; Coach A and Coach B may not combine their Elite Onboard Credit). The Elite Onboard Credit may not be transferred, gifted or sold to any other person. Any Elite Onboard Credit amounts for which you received a credit may not be used again.

<u>Preconditions/Requirements to Receive Rewards</u>: Before you receive any rewards listed herein, you must register, pay for and attend the Cruise, and comply at all times with any terms and conditions of Team Beachbody and relating to the Cruise. For example, in order to receive and use any Cruise Dollars or Onboard Credits, you must properly register, pay for and attend the Cruise, and comply at all times with any terms and conditions of Team Beachbody and relating to the Cruise.

# Success Club - S.S. Beachbody 2015 Challenge Royal Caribbean "Oasis of the Seas"

#### 5. General Cruise Information:

**How Do I Register?** Registering for the Cruise is a two-step process. First, you must register with Team Beachbody beginning on the date and time listed below according to your rank. Go to <a href="www.SSBeachbody.com">www.SSBeachbody.com</a> and provide all the required information (including your desired stateroom), and follow the instructions to register and pay for the Cruise. For any questions or if you have difficulty, please e-mail <a href="mailto:SSBeachbody@Beachbody.com">SSBeachbody@Beachbody.com</a>.

<u>Important Note</u>: you must register with your primary Coach ID. Once you register with a particular Coach ID, you may <u>not</u> later change your Coach ID for any reason.

RANK	REGISTRATION WINDOW
2014 Elite Coaches	Friday, January 9, 2015 9:00 am PT – Saturday, January 10, 2015 11:59 pm PT
2014 Premier & 5 Star Diamond and Above Coaches	Saturday, January 10, 2015 9:00 am PT – Saturday, January 10, 2015 11:59 pm PT
General Registration	Monday, January 12, 2015 9:00 am PT onward

Second, you must register with Royal Caribbean. Team Beachbody will notify you by e-mail between 30–60 days after your initial registration and provide instructions on how to register with Royal Caribbean. Registering with Royal Caribbean is required to board the Ship – if you register with Team Beachbody, but fail to register with Royal Caribbean for any reason, you will not be allowed entry onboard the Ship.

**REGISTRATION WINDOW NOTE** – If you incorrectly register for the Cruise (for example, prior to your designated registration window above), your registration will be automatically cancelled and you will be required to re-register during the correct registration window (subject to availability).

**IMPORTANT** – Once you register, you must have already earned a minimum of Ten (10) Success Club Points in 2015 OR earned at least Ten (10) Success Club Points within three (3) months of registering in order to keep your Cruise registration. If you do not have Ten (10) Success Club points at the time of registering or if you do not earn at least Ten (10) Success Club Points within three (3) months of registering, Team Beachbody will automatically cancel your Cruise registration and refund all amounts you have paid up to the cancellation date.

Can I Reserve Connecting Staterooms? Yes, however connecting staterooms are limited and subject to availability on a first-come, first-serve basis. Follow the registration instructions above. Connecting staterooms are only guaranteed for the type of stateroom you choose at the time you register. If you register and wish to later upgrade your connecting staterooms to a more expensive stateroom, you may not be able to obtain connecting staterooms due to limited inventory. All policies and rules and regulations will apply (including the cancellation policy) to both staterooms. Rewards listed above may not be used towards a second stateroom.

Can I Purchase An Additional Stateroom? Yes, however you may only purchase <u>one</u> additional stateroom, subject to availability on a first-come, first-serve basis. You may not purchase more than two (2) total staterooms. Follow the registration instructions above to purchase an additional stateroom. Additional staterooms must be paid for in full – the payment plan described below may not be used when purchasing additional staterooms. An additional stateroom is only guaranteed for the type of stateroom you choose at the time you register. If you register and wish to later upgrade your additional stateroom to a more expensive stateroom, you may not be able to obtain higher tier staterooms due to limited inventory. All policies and rules and regulations will apply (including the cancellation policy) to both staterooms. Rewards listed above may not be used towards a second stateroom.

**Can I Upgrade my Stateroom?** Yes, however all staterooms are limited and subject to availability on a first-come, first-serve basis. You may check to see if additional staterooms are available by e-mailing <a href="mailto:SSBeachbody@Beachbody.com">SSBeachbody@Beachbody.com</a>. If available, a Beachbody Events team member will contact you and

assist with your upgrade. You will be required to pay the difference in cost between your registered stateroom and your upgraded stateroom at the time you are upgraded.

### **Cost and Payment Information**

**How Much is the Cruise?** The total price for each stateroom below is based on double occupancy and inclusive of a \$300 nonrefundable deposit. You must pay for the nonrefundable deposit in full at the time you register. The remaining cost of your initial stateroom must be paid by utilizing the payment plan described below. If you are purchasing one additional stateroom, you must pay the cost for that stateroom in full at the time you register. The total cost identified below is inclusive of port fees and charges, and taxes in order to board the Ship.

<u>Stateroom</u>	<u>Price</u>	Total Cost
Interior Stateroom	\$1,150 + \$300 nonrefundable deposit	\$1,450
Boardwalk/Central Park View	\$1,400 + \$300 nonrefundable deposit	\$1,700
Ocean View Stateroom (porthole)	\$1,400 + \$300 nonrefundable deposit	\$1,700
Family Interior Stateroom	\$1,450 + \$300 nonrefundable deposit	\$1,750
Boardwalk/Central Park View with Balcony	\$1,550 + \$300 nonrefundable deposit	\$1,850
Family Ocean View (porthole)	\$1,700 + \$300 nonrefundable deposit	\$2,000
Ocean View Balcony Stateroom	\$1,750 + \$300 nonrefundable deposit	\$2,050
Family Ocean View with Balcony	\$2,150 + \$300 nonrefundable deposit	\$2,450
Junior Suite	\$2,650 + \$300 nonrefundable deposit	\$2,950
Grand Suite	\$3,150 + \$300 nonrefundable deposit	\$3,450
Crown Loft Suite	\$5,000 + \$300 nonrefundable deposit	\$5,300

**Is the Deposit Refundable?** No. You will be charged a \$300 nonrefundable deposit for each stateroom at the time you register which will not be refunded under any circumstances. You may receive a refund of other amounts you pay towards the Cruise depending on the date Team Beachbody processes your cancellation request. Please see the cancellation policy below for details.

# Quarterly Payment Plan

How Does the Quarterly Payment Plan Work? How are Cruise Dollars Applied? You must pay for your initial stateroom in up to four (4) quarterly installments depending on the date you register. You will be charged the \$300 nonrefundable deposit on the date your register. Thereafter, depending on the date you register, payments will be charged on April 15, 2015, July 15, 2015, October 15, 2015 and January 15, 2016 per the payment schedules below less any Cruise Dollars you may have earned. If you earn more Cruise Dollars than the amount of your payment, then any unused Cruise Dollars will be applied towards your next payment on the next quarterly payment date. See below for examples.

#### **Payment Schedules**

If you register **between January 9, 2015 and April 14, 2015**, your payment schedule will be as follows, less any applicable Cruise Dollars you may have earned:

	On The Date	April 15,	July 15,	October 15,	January 15,
	You Register	2015	2015	2015	2016
Interior Stateroom	\$300 nonrefundable deposit	\$287.50	\$287.50	\$287.50	\$287.50

Boardwalk/Central Park View	\$300 nonrefundable deposit	\$350.00	\$350.00	\$350.00	\$350.00
Ocean View Stateroom (porthole)	\$300 nonrefundable deposit	\$350.00	\$350.00	\$350.00	\$350.00
Family Interior Stateroom	\$300 nonrefundable deposit	\$362.50	\$362.50	\$362.50	\$362.50
Boardwalk/Central Park View with Balcony	\$300 nonrefundable deposit	\$387.50	\$387.50	\$387.50	\$387.50
Family Ocean View (porthole)	\$300 nonrefundable deposit	\$425.00	\$425.00	\$425.00	\$425.00
Ocean View Balcony	\$300 nonrefundable deposit	\$437.50	\$437.50	\$437.50	\$437.50
Family Ocean View with Balcony	\$300 nonrefundable deposit	\$537.50	\$537.50	\$537.50	\$537.50
Junior Suite	\$300 nonrefundable deposit	\$662.50	\$662.50	\$662.50	\$662.50
Grand Suite	\$300 nonrefundable deposit	\$787.50	\$787.50	\$787.50	\$787.50
Crown Loft Suite	\$300 nonrefundable deposit	\$1,250.00	\$1,250.00	\$1,250.00	\$1,250.00

<u>Example</u>: If you owe \$287.50 on April 15, 2015 for an interior stateroom, and qualified for Success Club with 10 Success Club Points ( $10 \times 10 = 100$  Cruise Dollars) from January through March 2015, then you will be charged \$187.50. See below.

Example	On The Date You Registered	April 15, 2015	July 15, 2015	October 15, 2015	January 15, 2016
Interior Stateroom	\$300 nonrefundable deposit	\$287.50 – 100 Cruise Dollars = \$187.50	\$287.50	\$287.50	\$287.50

If you register **between April 15, 2015 and July 14, 2015**, your payment schedule will be as follows, less any applicable Cruise Dollars you may have earned:

	On The Date You Register	July 15, 2015	October 15, 2015	January 15, 2016
Interior Stateroom	\$300 nonrefundable deposit	\$287.50 + \$287.50 = \$575.00	\$287.50	\$287.50
Boardwalk/Central Park View	\$300 nonrefundable deposit	\$350.00 + \$350.00 = \$700.00	\$350.00	\$350.00
Ocean View Stateroom (porthole)	\$300 nonrefundable deposit	\$350.00 + \$350.00 = \$700.00	\$350.00	\$350.00

Family Interior Stateroom	\$300 nonrefundable deposit	\$362.50 + \$362.50 = \$725.00	\$362.50	\$362.50
Boardwalk/Central Park View with Balcony	\$300 nonrefundable deposit	\$387.50 + \$387.50 = \$775.00	\$387.50	\$387.50
Family Ocean View (porthole)	\$300 nonrefundable deposit	\$425.00 + \$425.00 = \$850.00	\$425.00	\$425.00
Ocean View Balcony	\$300 nonrefundable deposit	\$437.50 + \$437.50 = \$875.00	\$437.50	\$437.50
Family Ocean View with Balcony	\$300 nonrefundable deposit	\$537.50 + \$537.50 = \$1,075.00	\$537.50	\$537.50
Junior Suite	\$300 nonrefundable deposit	\$662.50 + \$662.50 = \$1,325.00	\$662.50	\$662.50
Grand Suite	\$300 nonrefundable deposit	\$787.50 + \$787.50 = \$1,575.00	\$787.50	\$787.50
Crown Loft Suite	\$300 nonrefundable deposit	\$1,250 + \$1,250 = \$2,500.00	\$1,250	\$1,250

<u>Example</u>: If you owe \$775.00 on July 15, 2015 for a Boardwalk/Central Park View with Balcony stateroom, and earned 80 Success Club Points from January through June 2015 (and achieved Success Club in each of those months) (80 x 10 = 800 Cruise Dollars), then you will not be charged. The 15 leftover Cruise Dollars will be applied on the next payment date. See below.

Example	On The Date You Registered	July 15, 2015	October 15, 2015	January 15, 2016
Boardwalk/Central Park View with Balcony	\$300 nonrefundable deposit	\$387.50 + \$387.50 = \$775.00 - 800 Cruise Dollars = \$0	\$387.50 – 15 Cruise Dollars = \$372.50	\$387.50

If you register **between July 15, 2015 and October 14, 2015**, your payment schedule will be as follows, less any applicable Cruise Dollars you may have earned:

	On The Date You Register	October 15, 2015	January 15, 2016
Interior Stateroom	\$300 nonrefundable deposit	\$287.50 + \$575.00 = \$862.50	\$287.50
Boardwalk/Central Park View	\$300 nonrefundable deposit	\$350.00 + \$700.00 = \$1,050.00	\$350.00
Ocean View Stateroom (porthole)	\$300 nonrefundable deposit	\$350.00 + \$700.00 = \$1,050.00	\$350.00
Family Interior Stateroom	\$300 nonrefundable deposit	\$362.50 + \$725.00 = \$1,087.50	\$362.50

Boardwalk/Central Park View with Balcony	\$300 nonrefundable deposit	\$387.50 + \$775.00 = \$1,162.50	\$387.50
Family Ocean View (porthole)	\$300 nonrefundable deposit	\$425.00 + \$850.00 = \$1,275.00	\$425.00
Ocean View Balcony	\$300 nonrefundable deposit	\$437.50 + \$875.00 = \$1,312.50	\$437.50
Family Ocean View with Balcony	\$300 nonrefundable deposit	\$537.50 + \$1,075.00 = \$1,612.50	\$537.50
Junior Suite	\$300 nonrefundable deposit	\$662.50 + \$1,325.00 = \$1,987.50	\$662.50
Grand Suite	\$300 nonrefundable deposit	\$787.50 + \$1,575.00 = \$2,362.50	\$787.50
Crown Loft Suite	\$300 nonrefundable deposit	\$1,250.00 + \$2,500.00 = \$3,750.00	\$1,250

If you register **between October 15, 2015 and January 15, 2016**, your payment schedule will be as follows, less any applicable Cruise Dollars you may have earned:

	On The Date You Register	January 15, 2016
Interior Stateroom	\$300 nonrefundable deposit	\$287.50 + \$862.50 = \$1,150.00
Boardwalk/Central Park View	\$300 nonrefundable deposit	\$350.00 + \$1,050.00 = \$1,400.00
Ocean View Stateroom (porthole)	\$300 nonrefundable deposit	\$350.00 + \$1,050.00 = \$1,400.00
Family Interior Stateroom	\$300 nonrefundable deposit	\$362.50 + \$1,087.50 = \$1,450.00
Boardwalk/Central Park View with Balcony	\$300 nonrefundable deposit	\$387.50 + \$1,162.50 = \$1,550.00
Family Ocean View (porthole)	\$300 nonrefundable deposit	\$425.00 + \$1,275.00 = \$1,700.00
Ocean View Balcony	\$300 nonrefundable deposit	\$437.50 + \$1,312.50 = \$1,750.00
Family Ocean View with Balcony	\$300 nonrefundable deposit	\$537.50 + \$1,612.50 = \$2,150.00
Junior Suite	\$300 nonrefundable deposit	\$662.50 + \$1,987.50 = \$2,650.00
Grand Suite	\$300 nonrefundable deposit	\$787.50 + \$2,362.50 = \$3,150.00
Crown Loft Suite	\$300 nonrefundable deposit	\$1,250.00 + \$3,750.00 = \$5,000.00

Example: If you owe \$1,400 on January 15, 2016 for a Boardwalk/Central Park View stateroom, and

earned 25 Success Club Points from January through December 2015 (without achieving Success Club in any of those months) (125 Cruise Dollars), then you will be charged \$1,275.

Example	On The Date You Registered	January 15, 2016
Boardwalk/Central Park View Stateroom	\$300 nonrefundable deposit	\$1,400.00 – 125 Cruise Dollars = \$1,275.00

What if I Miss a Payment? If you miss a payment, Team Beachbody will contact you via the contact information you provided during registration and ask that you submit your missed payment within fourteen (14) days of Team Beachbody's notice. If payment is not made within fourteen (14) days of Team Beachbody's message to you, Team Beachbody reserves the right to remove and cancel your Cruise registration pursuant to the cancellation policy below in its sole discretion. The cancellation date used to determine any refund amounts (if any) will be the date you are removed from the Cruise registration by Team Beachbody.

### **Cancellation Policy**

What is the Cancellation and Refund Policy? The \$300 nonrefundable deposit amount will not be refunded under any circumstances. If you cancel, you will be removed from the Cruise registration (including your guest registrations) and lose all staterooms for which you registered. You may receive a refund of amounts you paid toward the Cruise depending on the date Team Beachbody receives and processes your cancellation request. This cancellation policy applies to <u>all</u> registered staterooms and to any cancelled registrations due to missed payments in the payment plan.

Cancellation Date (as processed by Team Beachbody)	Refund Amount
Between January 5, 2015 and July 31, 2015	All payment amounts refunded, except the nonrefundable deposit
Between August 1, 2015 and September 30, 2015	75% of all payment amounts refunded, not including the \$300 nonrefundable deposit
Between October 1, 2015 and October 31, 2015	50% of all payment amounts refunded, not including the \$300 nonrefundable deposit
Between November 1, 2015 and December 31, 2015	25% of all payment amounts refunded, not including the \$300 nonrefundable deposit
January 1, 2016 or any date thereafter	0% refund

# **Guest Policy**

How Do I Register My Guest? You must register your guest(s) with Team Beachbody at the time of your initial registration by following the registration instructions above. If you do not have your guest information at the time of your initial registration, you must update your registration details as soon as it becomes available by sending an email to <a href="mailto:SSBeachbody@Beachbody.com">SSBeachbody@Beachbody.com</a>. An Events Team member will respond with the required information. Guests must be registered by February 28, 2016 at 11:59 PM ET with Beachbody and Royal Caribbean in order to attend the Cruise. Guests must comply at all times with these Official Rules, and any other rules, terms and conditions as required by Team Beachbody and Royal Caribbean.

Can I Bring 3 or More Guests? Although most staterooms are double occupancy, there are a very limited number of staterooms with space for additional guests (or "berths") that are available on a first-

come, first-serve basis. If you initially registered for a double occupancy stateroom, and later wish to upgrade to a larger stateroom, you may check to see if larger staterooms are available by sending an email to <a href="mailto:ssbeachbody@Beachbody.com">ssbeachbody@Beachbody.com</a>. If available, an Events Team member will assist you in registering for the larger stateroom. You will also need to provide your guests' information and pay the difference in price for the larger stateroom (and for your additional guests) in full at the time you modify your registration details.

Age (at the time of sail)	Cost
5 years or younger	\$175 per person
6 years old or older	\$450

## **Other Important Information**

What about Travel Documentation? You must bring all valid and required identification and travel documentation in order to board the Ship. It is strongly recommended that you bring a valid, government issued passport that is valid for at least six (6) months beyond the end of the Cruise. Please review Royal Caribbean's policies and requirements on the types of valid identification and travel documentation needed to board the Ship. You may be denied entry to the Ship for failure to bring all required identification or documentation. If you are not a United States citizen, you may be required to bring additional documentation such as a Permanent Resident Card or visa. Please see Royal Caribbean's requirements

http://www.royalcaribbean.com/beforeyouboard/travelDocumentation.do?cS=NAVBAR&pnav=4&snav=5.

When is the Last Date I Can Change any Part of my Reservation? The last date you can modify any part of your reservation onboard the Ship is February 28, 2016 at 11:59 p.m. ET. After that, no changes of any kind will be accepted.

How Will Onboard Credits and the Elite Onboard Credits Be Applied Against my Stateroom Bill? When you disembark the Cruise, you will receive an itemized invoice from Royal Caribbean showing the total charges incurred on your stateroom and a corresponding credit in the amount of your Onboard Credits and/or Elite Onboard Credits. The remaining balance, if any, is your responsibility and must be paid at the time of checkout.

6. Qualification Calculations and Timeframe: Preliminary Success Club Points and Success Club 5 and Success Club 10 Qualifications will be calculated on a daily basis throughout the Challenge Period and displayed in the Coach Online Office on <a href="www.TeamBeachbody.com">www.TeamBeachbody.com</a>. Cruise Dollars will be preliminarily calculated at the end of each Qualification Period and communicated by e-mail. Team Beachbody may in its discretion announce preliminary qualifiers of various Challenge qualifications each month throughout the Challenge Period by e-mail and online. Preliminary winners of all Challenges herein will be announced approximately fourteen (14) days after the close of the Challenge Period. However, final evaluation of Success Club Points, Success Club 5 and 10 Qualifications, and winners and qualifiers of Challenge qualifications (including Cruise Dollars, Onboard Credits and Elite Onboard Credits) will not be determined until on or around January 31, 2016 to ensure that each potential winner's qualifications do not change, including due to any deduction of Success Club Points, whether due to returned product through January 31, 2016 or otherwise.

In Team Beachbody's discretion, each potential reward recipient may be required to sign and return to Team Beachbody, within seven (7) days of notice or attempted notice, an affidavit of eligibility and liability/publicity release, in order to claim his/her reward. If a potential reward recipient fails to sign and return the affidavit of eligibility, and liability/publicity release within the required time period, the reward will be forfeited or awarded to an alternate, in Team Beachbody's sole discretion.

Note: When calculating qualifications for Qualified Coaches with more than one (1) Beachbody Coach Business Center, all activity that occurs from various business centers will be aggregated and reflected in the Coach's primary business center for purposes of determining Challenge Qualifications set forth

herein. Only primary Beachbody Coach Business Centers are eligible to receive the rewards set forth herein; Beachbody Coach Business Centers outside of the primary are not eligible to receive any rewards.

- Additional Cruise Reward Conditions: Challenge rewards will be awarded to potential winning 7. Qualified Coaches following verification by Team Beachbody in its sole discretion of all requirements and qualifications in these Official Rules (including Success Club Points and Success Club 5 and Success Club 10 Qualifications), and provided that such potential winning Qualified Coaches meet the definition of "Qualified Coach" and all other terms and conditions herein. Failure to meet any of these requirements or qualifications will result in forfeiture of all rewards, in Team Beachbody's sole and absolute discretion. Once verified by Team Beachbody, Qualified Coaches who earn rewards listed herein may apply or redeem (as applicable) such rewards as instructed by Team Beachbody. As stated above, in order to receive any rewards listed herein, you must properly register, pay for and attend the Cruise, and comply at all times with all terms and conditions of Team Beachbody and relating to Cruise. Expenses, costs or fees that are not otherwise expressly stated above, including any and all applicable planning and/or other expenses, taxes, fees, activities, excursions, insurance premiums or other costs arising from or related to the reward(s), the Cruise or any alternative or extended travel plans are not included and are the sole responsibility of the reward recipient. Each reward recipient will be solely responsible for booking and financing his/her and his/her guest(s) travel arrangements including air, ground, and any other transportation to and from the port of embarkation of the Cruise. Rewards are not transferable. No reward substitutions are allowed except at the sole discretion of Team Beachbody, who reserves the right to substitute a reward of equal or similar value. Any and all local, state, or federal taxes are the sole responsibility of reward recipient. Unless expressly stated otherwise by Team Beachbody in writing, rewards may not be combined with any other challenge, promotion reward, incentive, contest or other offer.
- 8. Royal Caribbean Policies: In addition to these Official Rules and any other terms and conditions of Team Beachbody relating to the Cruise or Ship, Cruise attendees agree on behalf of him/herself and his or her guest(s) that their attendance at the Cruise is subject to terms, conditions and policies of Royal Caribbean which such persons are required to read, understand and fully accept prior to boarding the Ship. Such policies include without limitation safety, security, and general onboard policies and requirements (such as travel documentation, guest conduct, alcohol, age requirement, expectant mother, smoking and any other policies). Cruise attendees and their guests are required to abide by all such policies and requirements at all times during the Cruise (including during any off-vessel tour, excursion or adventure). Failure to comply with any term, condition or policy of Royal Caribbean, Team Beachbody or any applicable governmental authority may result in refusal to enter and board the Ship, or if already onboard, immediate removal from the Ship or other disciplinary action. Please review www.royalcaribbean.com and

http://www.royalcaribbean.com/customersupport/faq.do?cS=NAVBAR&pnav=5&snav=2 prior to registering for the Cruise.

- **9. Who Can Enter:** The Challenge is open to Qualified Coaches who are legal residents of the United States (including its territories) and Canada, who are at least 18 years old, and have valid identification and travel documentation (as approved and required by Royal Caribbean and any other governmental authorities) at the time of travel. Employees of Team Beachbody and their parent and affiliate companies, as well as their immediate household family members (including spouse, parents, siblings, and children, if applicable) are not eligible to participate in the Challenge.
- **10. Publicity:** Except where prohibited, participation in the Challenge constitutes each Qualified Coach's consent to Team Beachbody's and its agents' use of any information, video, or testimonial of or provided by you before, during and/or after your receipt of any reward, including without limitation such Qualified Coach's name, image, likeness, photograph, voice, opinions, and/or hometown, state and any biographical information for promotional purposes in any media, worldwide, without further payment, consideration or attribution to you. As an express condition to your acceptance of the rewards, at Team Beachbody's sole discretion, you may be required to provide an on-camera interview to take place before, during or after the Cruise. If you are unwilling or unable to provide this interview, you will not be eligible to receive your reward, in Team Beachbody's sole discretion.

- Release: I UNDERSTAND. ACKNOWLEDGE AND AGREE THAT THE CRUISE AND MY PARTICIPATION IN THE CRUISE AND ANY ACTIVITIES ONBOARD OR OFFBOARD THE SHIP (INCLUDING WITHOUT LIMITATION PARTICIPATION IN ANY EXCURSIONS, SPORTS, DANCING, WATER ACTIVITIES, ROCK CLIMBING, AND CONSUMPTION OF MEALS AND ALCOHOL) (COLLECTIVELY, "ACTIVITIES") MAY HAVE POTENTIALLY SIGNIFICANT AND INHERENT RISKS AND DANGERS THAT NO AMOUNT OF CARE, CAUTION, INSTRUCTION, OR EXPERTISE CAN ELIMINATE. I HEREBY ACKNOWLEDGE AND WILLINGLY, EXPRESSLY AND VOLUNTARILY ASSUME ALL THESE RISKS WHICH MAY RANGE FROM MINOR INJURIES (SUCH AS NAUSEA, CUTS AND BRUISES) TO SEVERE PERSONAL AND/OR BODILY INJURY (SUCH AS SPRAINS. BROKEN BONES, CRIMES, ALCOHOL POISONING AND HEART ATTACK), OR EVEN DEATH, AS WELL AS DAMAGE TO OR LOSS OF PROPERTY OR PRIVACY, AND ANY RESULTING DAMAGES OR EXPENSES. I AGREE THAT I WILL NOT PARTICIPATE OR BE INVOLVED IN THE ACTIVITIES UNLESS I AM IN THE PROPER PHYSICAL CONDITION (INCLUDING BY OBTAINING PROPER ADVICE FROM MY MEDICAL PROVIDER IF APPLICABLE) AND WILL IMMEDIATELY STOP ANY ACTIVITY IF I FEEL PAIN, DIZZINESS OR OTHER DISCOMFORT. BY PARTICIPATING IN THE CHALLENGE OR CRUISE IN ANY WAY, TAKING PART IN ANY ACTIVITIES, OR ACCEPTING ANY REWARD THAT MAY BE AWARDED, YOU AGREE TO RELEASE AND HOLD HARMLESS BEACHBODY, LLC, TEAM BEACHBODY AND THEIR RESPECTIVE PARENT COMPANIES. SUBSIDIARIES, AFFILIATES, SUPPLIERS, DISTRIBUTORS, ADVERTISING/PROMOTION AGENCIES, AND REWARD SUPPLIERS, AND EACH OF THEIR RESPECTIVE OFFICERS, DIRECTORS, EMPLOYEES, AND AGENTS (COLLECTIVELY, THE "RELEASED PARTIES") FROM AND AGAINST ANY CLAIM OR CAUSE OF ACTION, INCLUDING, BUT NOT LIMITED TO, PERSONAL INJURY, DEATH, OR DAMAGE TO OR LOSS OF PROPERTY OR PRIVACY ARISING OUT OF PARTICIPATION IN THE CHALLENGE OR CRUISE, ACTIVITIES, RECEIPT OR USE OR MISUSE OF ANY REWARD THAT MAY BE AWARDED, OR ANY PUBLICITY ARISING OUT OF THE CHALLENGE OR CRUISE.
- 12. General Conditions: Subject to all applicable federal, state, and local laws and regulations. Void where prohibited by law. By participating in the Challenge, attending the Cruise and/or accepting any reward that may be awarded, you confirm your full and unconditional agreement to these Official Rules, the Success Club Rules and Team Beachbody's decisions, which are final and binding in all matters related to the Challenge. Achieving or accepting any reward that may be awarded in the Challenge is contingent upon fulfilling all requirements herein, tax, regulatory, and legal obligations (including completion of any forms required in connection therewith), and any other requirements set forth in these Official Rules, which shall all be at your sole obligation. Cruise attendees are responsible for the actions of their respective guests Onboard the Ship, including such guests' compliance with any and all terms, conditions and rules of Team Beachbody and Royal Caribbean. Cruise guests will be required to sign and return a publicity/liability release and waiver. Team Beachbody reserves the right to cancel, suspend, and/or modify the Challenge, the Cruise, or any part of thereof for any reason, including due to force majeure (including an act of terror or war), and if any fraud, technical failure, or any other factor beyond Team Beachbody's reasonable control impairs the integrity or proper functioning of any Challenge in any manner, or for any reason related to the administration of a Challenge, as determined by Team Beachbody in its sole discretion. Team Beachbody reserves the right in its sole discretion to disqualify any individual it finds to be tampering with the entry process or the operation of any Challenge or to be acting in violation of these Official Rules, the Success Club Rules, the Team Beachbody Coach Policies and Procedures, or any other Team Beachbody promotion or in an unsportsmanlike or disruptive manner. Team Beachbody's failure to enforce any term of these Official Rules shall not constitute a waiver of that provision or any other provision herein.
- 13. Limitation of Liability: The Released Parties are not responsible for: (1) any incorrect or inaccurate information, whether caused by you or any other person, printing errors, or by any of the equipment or programming associated with or utilized in the Challenge; (2) technical failures of any kind, including, but not limited to, malfunctions, interruptions, or disconnections in phone lines, cable connections, or network hardware or software; (3) technical or human error which may occur in the administration of the Challenge or the processing or calculation of Success Club Points, reward notification, and/or winner confirmation; (4) any lost, late, delayed, corrupted, undelivered, or undeliverable Challenge communications or reward notifications; (5) any cancellation, suspension or modification of the Challenge or the Cruise; or (6) any injury or damage to persons or property which may

be caused, directly or indirectly, in whole or in part, from your participation in the Challenge, the Cruise, or receipt or use or misuse of any reward that may be awarded. If for any reason a Qualified Coach's Success Club Points are confirmed to have been erroneously deleted, lost, or otherwise destroyed or corrupted, the Qualified Coach's sole remedy is to earn additional Success Club Points during the Challenge Period, provided that if it is not possible to earn additional Success Club Points for any reason, including due to discontinuance of the Challenge, none shall be awarded.

14. Disputes: All issues and questions concerning the construction, validity, interpretation, and enforceability of these Official Rules, or the rights and obligations of you and Team Beachbody in connection with the Challenge, shall be governed by, and construed in accordance with, the laws of the State of California, U.S.A., and resolved in California courts, without giving effect to any choice of law or conflict of law rules (whether of the State of California or any other jurisdiction), which would cause the application of the laws of any jurisdiction other than the State of California. You and Team Beachbody each agree that any action relating to these Official Rules or the rights and obligations of you and Team Beachbody in connection with the Challenge shall exclusively be brought in Los Angeles County, California, and each party irrevocably consents to the jurisdiction of the State and Federal courts located in Los Angeles, California. You and Team Beachbody each expressly waive any objection that it may have based on improper venue or forum non conveniens to the conduct of any such suit or action in any such court.

Except where prohibited, all Challenge participants or reward awardees hereby agree that any claims, disputes, or actions of any kind shall be resolved individually, without resort to any form of class action, and waive all rights to claim indirect, punitive, incidental, or consequential damages, and/or multipliers of damages, and any other damages, other than for actual out-of-pocket expenses incurred as the result of participation in the Challenge or acceptance of any reward that may be awarded. The parties hereby agree to waive their respective rights to a jury trial of any claim or cause of action related to or arising out of the Challenge. The scope of the waiver is intended to be all-encompassing of any and all disputes that may be filed in any court and that relate to any Challenge, including without limitation, contract claims, tort claims, breach of duty claims, and all other common law, regulatory, and statutory claims. In the event of litigation, these Official Rules may be filed as written consent to a trial by court. If any part of these Official Rules is declared invalid or unenforceable by a court of competent jurisdiction, it shall not affect the validity of the balance of these Official Rules.

- **15. Privacy Policy:** All participants are subject to Team Beachbody's Privacy Policy accessed through the bottom of <a href="http://www.teambeachbody.com/">http://www.teambeachbody.com/</a> or otherwise posted and updated on Team Beachbody's website.
- **16. Challenge Winners List and Rules:** For a list of winners and/or a copy of these Official Rules, send a hand-printed, self-addressed, stamped envelope to "Team Beachbody Success Club S.S. Beachbody Challenge 2015" at 3301 Exposition Blvd., Third Floor, Santa Monica, California 90404. Winners list requests must be received by January 1, 2017.

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