

ALL TEAM BEACHBODY® LEAD PROGRAMS ARE ON A MONTHLY QUALIFICATION SYSTEM

To track your qualifications each month:

1. Check your Coach Online Office Lead Qualification Chart (Coach Online Office → My Business → My Qualification Programs → Lead Wheel Program Qualification.)
2. Review this simple checklist.

If you've met all the Lead Qualifications this month – congratulations! You'll be eligible to start receiving leads next month.

To qualify for the Customer Lead Program, you must earn or complete:

- Paid rank of Emerald at least once in the calendar month. (The bonus week resulting in Emerald rank advancement must END within the calendar month.)
- Team Beachbody “before” or “after” picture
- Completed Team Beachbody bio
- Paid Team Beachbody Club membership
- Paid Business Service Fee
- Achieve Success Club 5
 - To achieve Success Club 5, you must acquire at least five Success Club points. Points can be earned by enrolling customers or Personally Sponsored Coaches in any combination of:
 - A new Home Delivery product order worth 90+ PV (1 point each)
 - A Challenge Pack order (2 points)

To qualify for the Success Club Lead Program, you must:

- Meet all Customer Lead requirements
- Have 90 Personal Volume (PV) on Home Direct
- Achieve Success Club 10

Remember:

For the most up-to-date details on Success Club points, always refer to your Coach Online Office (Coach Online Office → News & Training → News → News Updates). All qualifications must be reflected in the system by the LAST DAY of the month to count toward your eligibility. For more information on the Lead Programs, please reference Policies and Procedures.

Note: on April 1, 2015, Success Club 5 became a requirement for the Customer Lead Program and Success Club 10 became a requirement for the Success Club Lead Program.