

SETTING PREFERRED PLACEMENT THE KEY TO BUILDING A BALANCED ORGANIZATION

The **Beachbody Coach Compensation Plan** is one of the most exciting plans in the network marketing industry. Binary compensation promotes a spirit of teamwork and cooperation. The key to maximizing the compensation plan is building a balanced team. Using Preferred Placement designating where in your downline your next personally sponsored Coach will be placed – is a big part of balancing your team.

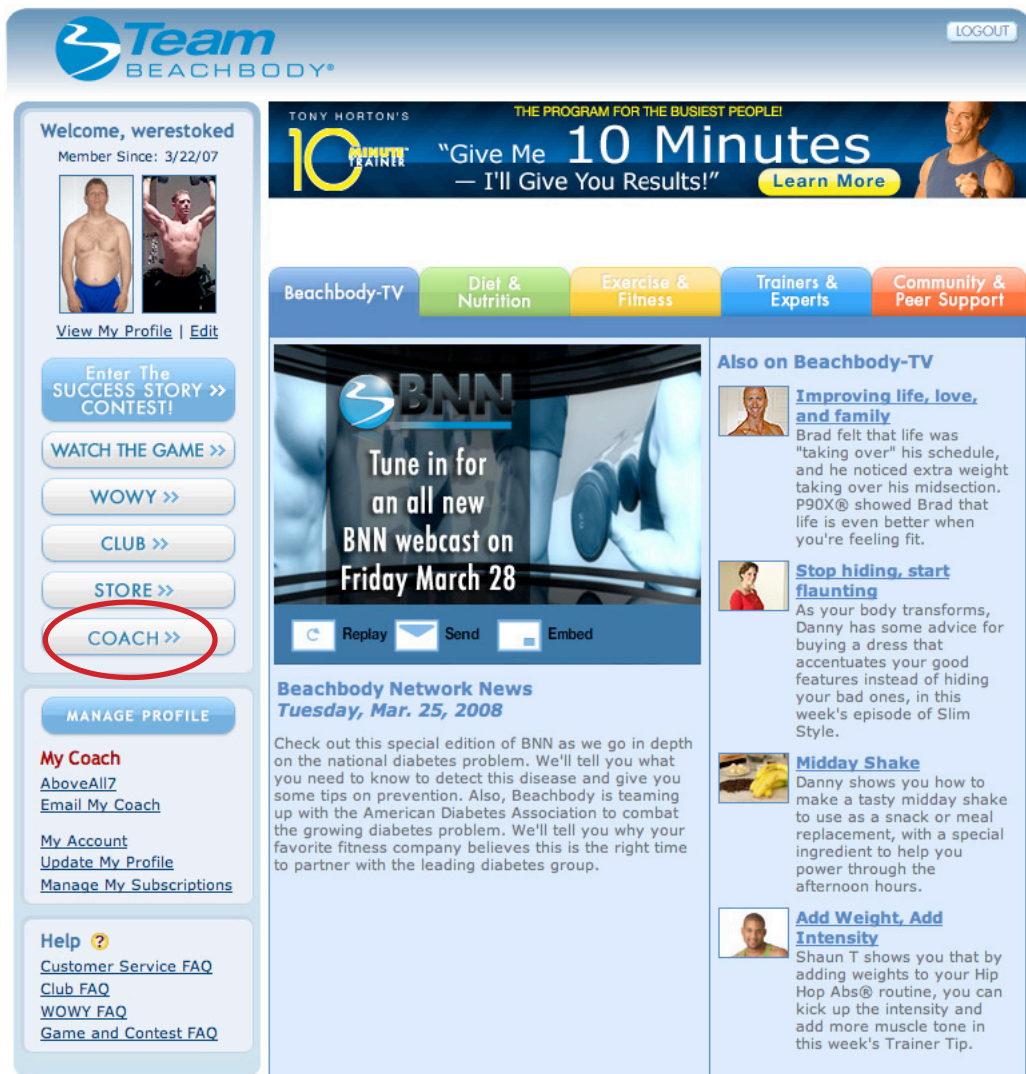
These guidelines are a simple step-by-step process intended to help you set up **Preferred Placement**.

- 1 Go to TeamBeachbody.com
- 2 Enter your personal login information in the boxes located at the top right corner of the homepage. Press “Enter” or click the “Log In” button and you will be connected to your personal Beachbody Dashboard.



The screenshot shows the Team Beachbody homepage. At the top right, there is a login section with fields for "member email" and "password", a "LOG IN" button, and links for "forgot your password?" and "remember me?". The "member email" field is circled in red. Below the login section, there is a video player with the Team Beachbody logo and a "Submit your results and you could win up to \$250,000—just for getting fit." button. To the right, there is a "Welcome to TEAM BEACHBODY!" message and a "DAILY PRIZE WINNERS" section featuring three winners with their photos and details. At the bottom, there are four main navigation buttons: "SHOP FOR PRODUCTS", "PLAY THE GAME", "JOIN THE CLUB", and "BE A COACH".

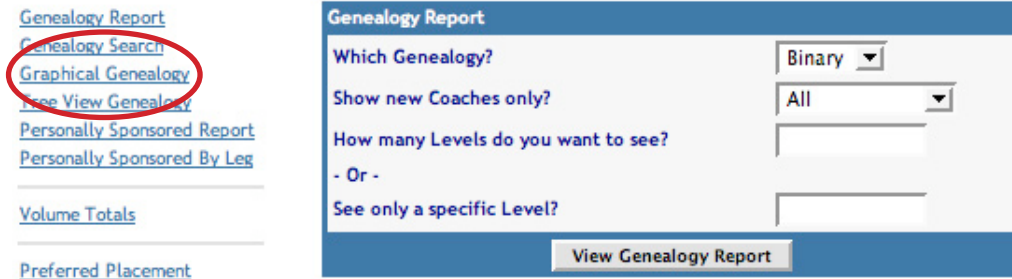
- 3 Click on the "Coach" button located on left-hand side of your dashboard. This will take you to your personal back office and open up to the main page of Coach's Corner.



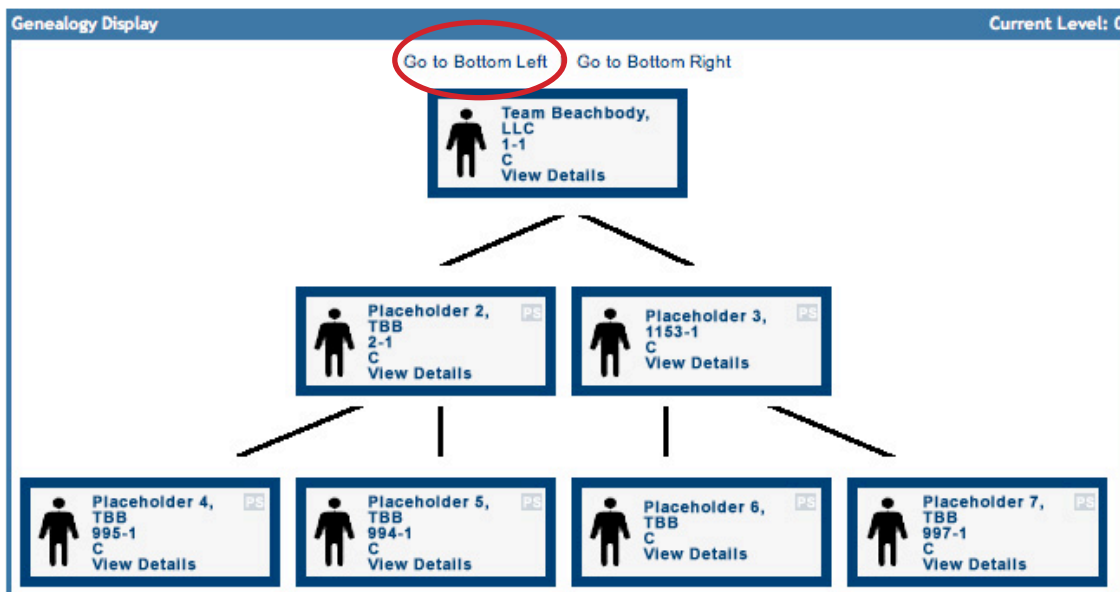
- 4 In addition to Coach's Corner, there are six more tabs (categories) at the top of the page. Click on the "Genealogy" tab. This will open up the page where you can set the "Preferred Placement" of your next personally sponsored Coach.



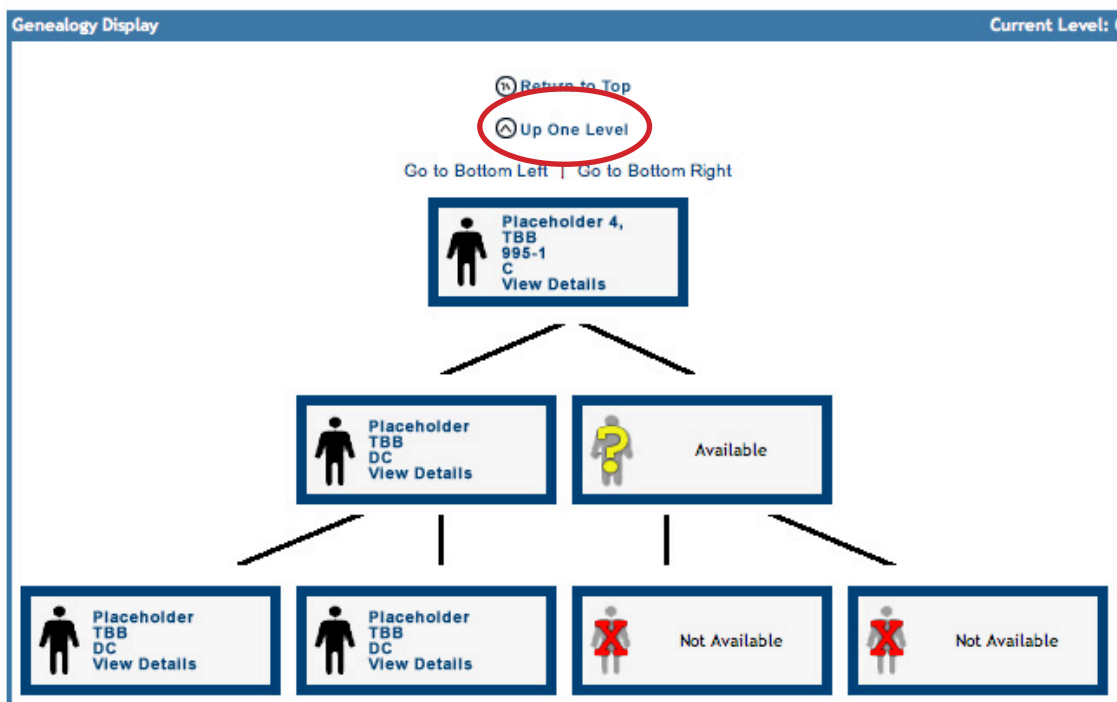
- 5 There are eight categories on the left hand side of the page. Click on the link entitled **“Graphical Genealogy.”** This will open a page that shows your Coach Business Center (CBC—a box with your name and ID number in it) at the top center of the page. It also shows your right and left leg positions for the two levels below your CBC (2 boxes on the first level and four boxes on the second level, with the names and ID numbers of the Coaches who are placed there).



- 6 Directly above your CBC box, it reads **“Go to Bottom Left”** or **“Go to Bottom Right.”** You should have a good idea in advance of where you would like to place (left or right leg) your next personally sponsored Coach (take some time to review your downline using the Graphical Genealogy feature). Select either bottom left or bottom right. This will take you to the bottom of your current organization in the leg you selected so that you can view the placement positions that are currently available.



- 7 Once you are at the bottom of your left or right leg, you can start clicking on the “Up One Level” tab located just above the box with a Coach’s name in it to see who the Coaches positioned above them are. This will allow you to move from bottom to top and see the available positions in the leg you have selected.



- 8 Once you have identified where you want to place your new Coach, write down the ID number of the Coach under whom you wish to place your personally sponsored Coach.
- 9 Determine if you want to place your personally sponsored Coach in that person’s left or right leg.
- 10 Minimize (reduce the size) your Graphical Genealogy page.
- 11 Click on the “Preferred Placement” link located at the bottom of the menu options in left hand column.

- 12 Select the “Set Preferred Placement” option.
- 13 Type the ID number of the Coach you selected in step 8 in the “Placement ID” box.
- 14 Select left or right (see step 9) from the drop down “Position” menu.
- 15 Click “Save.”

[Genealogy Report](#)
[Genealogy Search](#)
[Graphical Genealogy](#)
[Tree View Genealogy](#)
[Personally Sponsored Report](#)
[Personally Sponsored By Leg](#)

[Volume Totals](#)

[Preferred Placement](#)

Choose your Preferred Placement:

Choose the preferred placement for new Coach. This will be used when new reps signup via the Personal Replicated Sites.

Automatic Placement

Set Preferred Placement

Placement ID: (optional)

Business Center:

Position:

Save

- First Available
- Weak leg/First Available
- Left
- Right

Once you have set your preferred placement it is very important, whenever possible, to get on the phone with your new coach and walk them through the enrollment process. We strongly suggest that you do not leave it up to the person to go through the enrollment process on their own. When you are on the phone with them there is a higher degree of confidence, and if they have a question, instead of guessing, you can provide an accurate answer.

Remember, when they enroll as a new Coach not only are they enrolling themselves, but they are also learning how to enroll other Coaches. If you are there for them they will be there for their new Coaches and successful duplication happens.