

Use these FAQs to help Turbo-charge your income potential when selling TurboFire®.

1) What is the difference between the HIIT workouts and the Fire workouts?

- HIIT workouts: Multiple high-intensity, maximum-effort Fire Drills that last for one minute each.
- Fire workouts: Cardio kickboxing routines choreographed to music.

2) I heard there's a new configuration to help beginners stick with the program. What does the new Base Kit include?

In addition to the standard Base Kit materials, the new product configuration contains the features below to help everyone be successful with the program:

- Fire Starter Class: Master the TurboFire moves as Chalene breaks them down for you at a slower pace, so you can be ready for the HIIT classes.
- * New lower impact HIITs: Don't let the "low" (as in low-impact) fool you—these high-intensity workouts ignite the AfterBurn Effect to help you keep burning calories.

3) How can I explain the Fire Starter Pack to my customers who already own Turbo Fire?

Try the Fire Starter Pack. This set of two DVDs contains:

Fire Starter Class and the two Low HIIT workouts. Beginners can learn all the moves properly. Experienced TurboFire fanatics can use this pack to perfect their form so they can intensify their workouts, and choose the Low HIIT classes for days when they need a breather.

4) How much does TurboFire cost?

ITEM	RETAIL	CLUB	COACH	PV/QV	S&H
Base Kit	\$79.90	\$71.91	\$59.93	60	\$6.59
Complete System	\$159.80	\$143.82	\$119.85	120	\$13.18
Deluxe Upgrade Kit	\$79.90	\$71.91	\$59.93	60	\$6.59
Advanced DVDs	\$39.90	\$35.91	\$29.93	30	\$5.95

- 90-Day Money-Back Guarantee of the purchase price less s&h

The link below will direct your prospects and customers to the TurboFire page in the Team Beachbody® store.

Simply add your Coach RepID to the end of the URL below, share the link, and you'll get credit for the resulting purchase.

<http://teambeachbody.com/shop/-/shopping/TurboFire?referringRepld=yourID>

Please note, in order to receive credit for the sale, the purchaser must click on the link containing YOUR Coach RepID.

5) In addition to the workouts, what do customers need to be successful with TurboFire?

Tools:

- TurboTracker journal
- Turbo Sculpting Gloves
- Jump Mat

Nutritionals:

- Shakeology®
- P90X Results and Recovery Formula®
- ActiVit® Multivitamins
- E&E Energy and Endurance™ Formula

6) Is there a Team Beachbody® exclusive if customers order TurboFire through me?

Yes, if your customers order TurboFire through you, they'll actually get the Keep on Burnin' DVD with two bonus workouts (a \$29.95 value for FREE).

- Greatest HIITS – A 20-minute compilation of all the best TurboFire HIIT drills that challenge you to scorch maximum calories.
- Ab Igniter – This seriously intense 10-minute workout is filled with advanced options that isolate your core muscles to help build a strong six-pack.

7) Is there a TurboFire Challenge Pack? What are the details?

Yes! It contains a TurboFire Base Kit, Shakeology Home Delivery, and a 30-Day Team Beachbody Club trial membership.

The link below will direct your prospects and customers to the TurboFire Challenge Pack in the Team Beachbody store.

Simply add your Coach RepID to end of the URL below, share the link, and you'll get credit for the resulting purchase.

<http://www.teambeachbody.com/shop/-/shopping/BCPTR205?referringRepId=yourID>

Please note, in order to receive credit for the sale, the purchaser must click on the link containing YOUR Coach RepID.

Still have questions? Check out the Team Beachbody message boards or reach out to Coach Relations.